

Message Text

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14

ORIGIN AF-08

INFO OCT-01 ISO-00 COME-00 EB-07 AID-05 OPIC-03 /024 R

DRAFTED BY AF/W-RJKOTT:DFF

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USDOC/MEPD-JSMITH (INFO)

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R 172300Z NOV 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, SOCI, NI

SUBJECT: NEW CAPITAL: SOCIO-ECONOMIC PLANNERS

REF: STATE 272107

1. IN DISAPPOINTING TURN OF EVENTS, CARL HOUSE OF ROUSE COMPANY, COLUMBIA, MARYLAND, TOLD AF/W HIS FIRM HAS SENT LETTER NOVEMBER 12 TO CDA'S EBONG INFORMING IT HAS DECIDED TO ABANDON INTENTIONS TO BECOME SOCIO-ECONOMIC PLANNER TO CDA. HOUSE CLAIMS LETTER STATES REASON OF TOO MUCH WORK DOMESTICALLY TO ENABLE FIRM TO DEVOTE NECESSARY ATTENTION TO NEW CAPITAL PROJECT. HOUSE CONFIDED, HOWEVER, TRUE REASON FOR WITHDRAWAL IS UNFAVORABLE EXPERIENCE DURING HIS RECENT VISIT TO LAGOS. IN GENERAL TERMS, HOUSE EXPLORED WHAT HE CHARACTERIZED AS CORRUPT AND HASSLED ATMOSPHERE IN LAGOS CLAIMING ROUSE COMPANY WOULD NOT WISH TO SUBJECT ITS PERSONNEL TO SIMILAR EXPERIENCE.

2. SUGGEST EMBASSY DISCREETLY INQUIRE IF CDA HAS RECEIVED ROUSE LETTER SO THAT EBONG WILL KNOW NOT TO CALL ON FIRM

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DURING HIS FORTHCOMING VISIT TO WASHINGTON AREA. IF

LETTER NOT RECEIVED EMBASSY SHOULD SO INFORM DEPARTMENT
IN ORDER THAT ROUSE MAY SEND TELEGRAPHIC FOLLOW-UP. KISSINGER

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Message Attributes

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